



PILING EQUIPMENT FOUNDATION PIONEER ENTERS INDIAN MARKET

Dawson Construction Plant Ltd is one of the world's leading manufacturers of piling equipment, with over 40 years' experience in designing, and developing innovation solutions in the steel piling sector. DCP's manufacturing base in the UK is also the home of the contracting division, Dawson Contract Piling Ltd that's gained a global reputation for high quality installations both on-shore and off-shore.

PRODUCT PROFILE

Dawson Construction Plant manufactures a range of Hydraulic Impact Hammers, Vibratory Hammers, Pile Extraction Machines, plus the unique Push-Pull Silent Piling System that is silent and vibration-less for driving in critical areas. DCP have also developed a range of safety lifting/handling equipment and a unique concrete capping support system. The main theme with all their products is to install steel piles and tubes a fast, accurate and economical way. DCP piling equipment is used in a wide range of areas ranging from Harbour / offshore, Motorway, Rail, Basement, Sustainable foundation and a range of specialist works.

OFF-Shore UNDER WATER PILE DRIVING

Various locations in North Sea, and Canada, working from a support vessel to depths of 200m



ON-Shore SHEET PILE DRIVING

A wide range of Impact Hammers able to drive all pile sections and tubes up to 2.6m in diameter.



RETAINING RIVERWALL

Bam Nuttall used Dawson Contract Piling at the Olympic 2012 site to install sheet piles using the Push-Pull Silent piling system.



PILE EXTRACTION

The 1000tonne Extractor at work on the East Coast of England



Example showing DCP products at work..... to see more www.dcpuk.com

POTENTIAL FOR DAWSON PRODUCTS IN INDIA

Dawson's range of innovative piling products offers a very attractive proposition for Indian based and EPC contractors. The Dawson Group brings to India years of experience in various global projects involving piling and foundation equipment and also the knowledge of providing solutions to specialist tasks against tough deadlines. Indian end-users in piling foundation sector would benefit from the wide-ranging experience and the solutions they have to offer, along-side the high quality service support locally through their partner, Sugam Infrastructure Pvt Ltd.

OUTLOOK: ON INDIAN CONSTRUCTION PILING MARKET

India is witnessing large scale development of infrastructure projects. To accelerate the growth further the Indian government is projecting a whopping \$1 trillion (Rs.1 lakh crore) investment in the infrastructure sector during the 12th Plan period (2012-17) several foreign firms are mulling to set up wholly-owned subsidiaries or joint ventures for manufacturing and marketing piling, construction equipment and components in the Indian market

When it come to the Indian construction equipment, the market is projected to touch \$23 billion by 2020, from \$3.3 billion in 2010,with private sector participation in infrastructure development increasing to 40%by 2020. On the other hand the demand for the foundation equipment in India has been growing at the rate of 25-30 percent year on year basis.

ROLE OF CONTINEX

In early 2010, Dawson commissioned an India market study with Continex with the aim to find out prospective distributors of piling foundation equipment in India. As part of the study, Continex had identified and established a discussion with number of potential partners across India. This study had opened up access to a number of potential partners across India for Dawson , who finally chose to work with Sugam Infrastructure a Kolkata based company to enter into Indian market.



According to Mr. Toby Cliff, Commercial Manager:- Europe, Russia, India, South America at DAWSON.

DCP is delighted with the quality of the service provided by Continex, using their local market knowledge and ability to identify potential distributors that after following up via the bcIndia show early in 2011, helped DCP find the right partner to establish a proactive base in India, with Sugam Infrastructure Ltd.

